



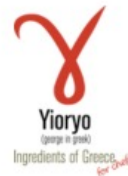
Company Presentation 2024



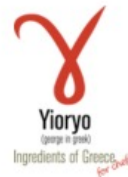
Table of Contents



- About Zoe's Meats
- Zoe's Meats for Chefs & Discerning Delis
- Zoe's Meats for Retail
- Daphne's Creamery
- Yioryo: Ingredients of Greece for Chefs
- Two Chicks Jerky



About Zoe's Meats



Company History

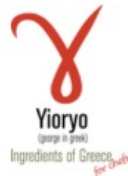
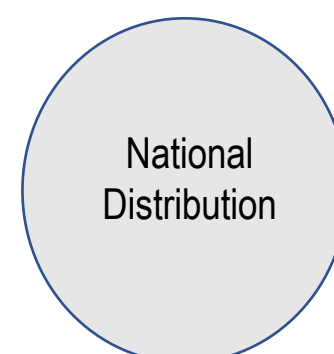
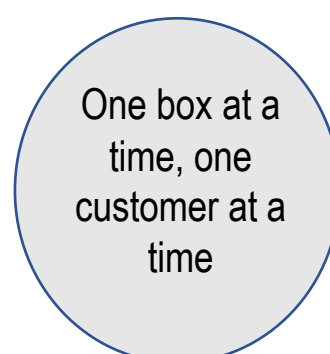


Two Friends with a dream



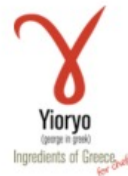
Worked at Bay Area Meat Companies

2007



Why Buy Zoe's Meats?

- Recipes have been the choice for discerning chefs and restaurateurs for over 17 years
- Clean ingredients
- Antibiotic Free and Hormone Free Meats
- Exclusive availability: ie: not available at Target or Walmart etc.
- Artisan and Gourmet products
- Better for you brand with intention that matters to consumers
- Hundreds of chefs & restaurants have branded Zoe's Meats on their menus.



Zoe's Meats: Our Brands

Zoe's Meats: An artisan cured meat company focused on selling to discerning chefs delivering in our own trucks all over Northern California. What sets us apart is that we are driven to make products crafted for chefs. Hundreds, if not thousands of restaurants across the country brand us on their menus. We believe that making products good enough for chefs will ensure our success with the American household too. After perfecting our recipes for 7 years, we have successfully integrated our products into retail formats.

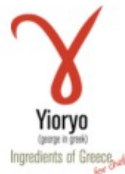
Daphne's Creamery: We woke up one day and decided to acquire a small goat cheese company. It was not easy. We since re-branded it and named it after our Founder's oldest daughter Daphne. Now we feature award winning gourmet cheeses and European style butter.

Yioryo (George in Greek): Ingredients of Greece for chefs. Presently the only item we are importing is Oregano.

gavro provisions: In the early 70's, grandpa Gavro opened a little produce and specialty Greek store in Quincy MA. Our founder, George grew up in this store peddling produce on weekends and holidays. In the late 80's when our founder was looking for a science project topic, he remembered how bad peeled potatoes smelled back then with all the sulfites that were used to keep them white and so he embarked on a 4-year science project on how to better preserve potatoes using naturally occurring and better for you preservatives. His solutions were ahead of their time.

Seventeen years ago, George launched Zoe's Meats (2007), where once again he was using naturally occurring preservatives to prepare food products. This time, it was meat products. Named after the younger daughter, Zoe, the company grew first on menus in the San Francisco Bay Area and then nationally. As you can see, the concept of gavro provisions has been in the making since the mid-1980's taking on many different names, different projects but the highlight has always been the same: great tasting food prepared with clean ingredients.

Our first product line under the gavro provisions brand: pickled cucumbers.



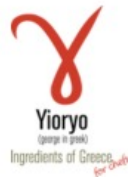
Zoe's Meats: Incubated Brand



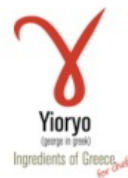
Incubation of Brand

Two Chicks Jerky: Grass fed beef jerky. Woman owned. 10X growth in less than 3 years.

Lesbian Gay Bisexual Transgender Queer Certified.



Zoe's Meats for Chefs & Discerning Delis



Zoe's Meats Foodservice



Foodservice Products:

Bacon: Applewood Smoked

Deli Meats: Turkey, Chicken, Ham, Beef

Uncured Salamis: Nitrite Free

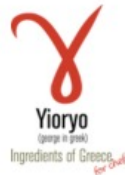
Uncured Pepperoni: Mildly seasoned & Nitrite Free

Charcuterie: Guanciale & Pancetta

Italian Prosciutto: Antibiotic Free Pork, Nitrite Free

Sausages: Chicken Apple, Andouille, Hot Calabrese

the
art of
meat



Applewood Smoked Bacon



Dry Cured Bacon: Pork belly sits for 10 days in salt + sugar. Then smoked for 10 hours by burning real applewood chips.

Available in:

- Slab/2 per case/ 20lb case
- Sliced: 15lb cases
 - 8-10CT
 - 10-12CT
 - 16-18CT
- Ends & Pieces: 10lb case



Uncured Bacon: Balance of salts + sugars. Smoked by burning real applewood chips. Nitrite Free

Available in:

- Sliced: 15lb case
 - 16-18CT
 - Thick Cut 4.5mm



CALIFORNIA PROP 12 COMPLIANT

MASSACHUSETTS QUESTION 3 COMPLIANT

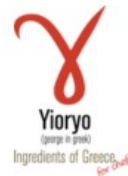


Applewood Smoked Bacon



Fully Cooked Applewood Smoked Uncured Bacon: Balance of salts + sugars. Smoked by burning real applewood chips. Nitrite Free

- Thick by fully cooked bacon standards, 5 slices per inch or 5mm thick
- 300 slices/case

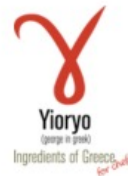


Zoe's Meats Deli : Turkey

Nitrite Free



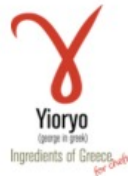
- Natural Turkey: turkey, water, sea salt. Simplicity defined
- Hickory Smoked Turkey: 3 lobes cooked in a cotton netting, burning real hickory chips and a little honey to help with browning
- Homestyle: 2 lobes cooked in a pie pan. Oil browned. The real way. We deep fry the turkey after it is done roasting.
- Garlic and Herb: 2 lobes with plenty of rosemary and garlic. Makes the perfect panini.



Zoe's Meats Deli: Chicken Nitrite Free



- Deli Chicken: a chicken for slicing. Several chicken breasts bound together and then oil browned.
- Mediterranean Style Chicken: Single lobe breasts, random size. Not injected. Fully cooked. Perfect for salads, sandwiches, wraps, salad bar and of course chicken salad.

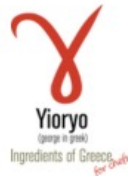


Zoe's Meats Deli: Hams

Applewood Smoked and Nitrite Free



- Black Forest Ham: top seller. 2 half pit hams per case.
- The Artisan: made from the inside round. This single muscle ham is not formed or bagged. Cooked flat and is ready to be shaved or to be cut thick with a knife.



Zoe's Meats Deli: Beef

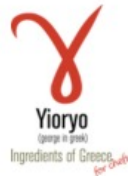
Nitrite Free



- Hickory Smoked Pastrami: top seller. Burning real hickory chips, super coarse black pepper. Made from the flat bottom round.
- Roast Beef: cooked medium. Not much water being added in the marination. Very flavorful. Inside top round.
- Corned Beef: a little maple syrup makes this a gentle corned beef that can be enjoyed year-round. Flat bottom round.



**DAPHNE'S
CREAMERY**



**TWO CHICKS
JERKY**



Uncured Salamis -All Nitrite Free

- Original: Crafted with Pinot Noir wine to create flavors of salt, pork, garlic and pepper
 - 2lb stick/4 per case (47mm diameter)
- Spicy: Key ingredient – whole Japanese chili peppers.
 - 2lb stick/ 4 per case (47mm)
 - Sliced, 1lb bag/5 per case (47mm)
- Genovese: Mild in flavor, Special ingredient: Pinot Grigio Wine
 - 3lb stick/4 per case (62mm)
- Cabernet: The tannin-heavy Cabernet Sauvignon and the creamy fatness of pork soften and complement one another to create a sophisticated cured meat
 - 4lb stick/2 per case (65mm)
- Finocchiona: layers of flavor including fennel seeds, orange zest, and garlic, but let's not forget the hickory smoked salt
 - 3lb stick/4 per case (59mm)
- Sopressata: sauvignon blanc wine, infused with hints of cinnamon, cardamom, and Thai ginger
 - 3.5lb/3 per case (65mm)
- Ghost Pepper: Ghost pepper, tequila, cilantro
 - 1.8lb/4 per case (47mm)
- Saucisson Sec: perfect balance of pork, salt, and spices
 - 1lb/4 per case (32mm)



Zoe's Meats Uncured Pepperoni

Chefs have used this pepperoni because it is mildly seasoned and allows a real pork finish to shine.

The quantity of paprika and heat is very subtle in all versions.

The “Uncured Cupping Pepperoni”, is our newest item in the line-up. It is prepared in a casing that makes it cup and crisp!

Formats:

- **Stick**
 - 1.5lb/4 per case
- **Sliced**
 - 16-18 slices/oz
 - 5 pound bag/4 per case
 - 40mm diameter
- **Cupping**
 - 5 Pound bag/2 per case
 - small as it cups when cooked
 - 20 slices/oz
 - 32 mm diameter
- **Artisan Sliced**
 - Larger diameter
 - 5 pound bag/4 per case
 - 70mm diameter



Charcuterie

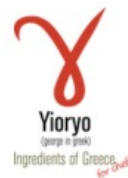


Guanciale: Velvety smooth pork fat with hints of garlic and rosemary. Skin on preparation method to allow for less salty flavor profile.

- 2 lobes/ bags, 4 bags/case.

Pancetta: Recipe includes brown sugar, cinnamon, cardamon. Our pancetta is a much less salty pancetta than competitor products.

- 3-4lb/2 per case



Zoe's Meats Uncured Prosciutto

Antibiotic free pork.

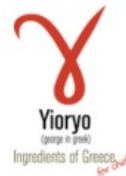
Prepared for us in Italy.

Aged a minimum of 12 months.

Nitrite free.

Simple ingredients: Pork, salt (love)

- Whole boneless leg, 13lb, 1/case
- 16 oz sliced, 12/case



Sausages

- Chicken Apple Sausage: All-natural chicken, apples, and maple make for a well-balanced chicken sausage with a touch of savory.
 - 2oz link/40 links per bag/ 2 bags per case. 10lb case (fully cooked)
 - No Casing
 - 4oz link/40 links per case. 10lb case (raw)
 - Hog Casing
- Andouille: the right mixture of spices, meats and, oh yeah most importantly, smoking it over real hickory chips.
 - 3.5oz link/10lb case
- Hot Calabrese: Lots of fennel seeds, garlic and of course peppers dominate Zoe's Calabrese (spicy Italian sausage).
 - 4oz link/10lb case



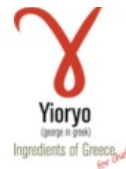
Chicken Apple Sausage



Andouille



Calabrese



Zoe's Meats for Retail

DAPHNE'S
CREAMERY

Yioryo
(gorgonzola)
Ingredients of Greece
for you

TWO CHICKS
JERKY

gavro
provisions

Zoe's Meats for Retail



Retail Products:

Bacon: Applewood Smoked

Organic Hot Dogs: Organic Grass-Fed Beef, Gluten Free, Nitrite Free

Sliced American Deli Meats: Antibiotic Free & Nitrite Free

Sliced Italian Style Deli Meats: Nitrite Free & Gluten Free

Uncured Salamis: Shelf Stable, Nitrite Free, Gluten Free

Uncured Meat Sticks: Antibiotic Free Pork, Nitrite Free, Gluten Free

the
art of
meat



Zoe's Meats Retail Applewood Smoked Bacon



- Featured on hundreds of menus nationally
- Pork raised without antibiotics
- Bellies processed without sodium nitrite
- Applewood smoked
- 2 retail skus:
 - 12oz Uncured Applewood Smoked
 - 16/case
 - 12oz Uncured Applewood Smoked Bacon NO SUGAR Bacon
 - 16/case



CALIFORNIA PROP 12 COMPLIANT

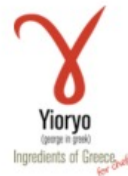
MASSACHUSETTS QUESTION 3 COMPLIANT



Zoe's Meats Organic Hot Dogs



- Organic Beef
- 100% Grass Fed Beef
- Nitrite Free
- Antibiotic Free
- Gluten Free, Casein Free
- 8.75oz, 12 per case
- 5 hot dogs per package

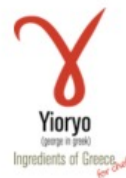


Zoe's Meats Sliced American Deli Meats



- ABF, Nitrite Free
- 5 flavors to choose from
- 6oz, 12 per case*

* Roast Beef is 5 oz - 10 packages per case



Zoe's Meats Sliced Italian Style Deli Meats



Sliced salamis: Antibiotic free pork. Nitrite Free. Shelf Stable.

- 2 flavors to choose from:
- Original
- Jalapeno
- 4oz, 8/case



Sliced Prosciutto: Antibiotic free pork. Prepared for us in Italy. Nitrite free. Simple ingredients: Pork, salt, (love)

- 3oz Original sliced, 12/case
- 3oz Truffle, 12/case
- 16 oz Original sliced, 12/case



Uncured Pepperoni: Shelf Stable. Nitrite free. Same recipe sold to restaurants for the last 17 years. Gluten Free.

- 8 oz, 12 per case

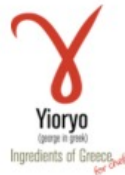


Zoe's Nitrite Free Salamis



- Shelf Stable
- Nitrite Free
- 9 flavors to choose from:
 - Original, 8oz/12 per case
 - Jalapeno, 8oz/12 per case
 - Absinthe, 8oz/12 per case
 - Cacao Chile, 8oz/12 per case
 - Ghost Pepper, 8oz/12 per case
 - Spanish Style Chorizo, 8oz/12 per case
 - Turkey, 8oz/12 per case
 - Spicy Turkey, 8oz/12 per case
 - Uncured Pepperoni, 7oz/12 per case

NEW!



Zoe's Nitrite Free 4oz Salamis

- Shelf Stable
- Antibiotic free pork
- Nitrite Free
- 5 flavors to choose from:
 - Original
 - Jalapeno
 - Absinthe
 - Cacao
 - Ghost Pepper
- 4oz/12 per case



**DAPHNE'S
CREAMERY**

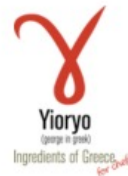
Yioryo
(goats in greek)
Ingredients of Greece
for South

**TWO CHICKS
JERKY**

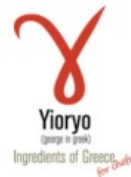
gavro
provisions

Uncured Meat Sticks - 1oz

- Salami recipes re-invented into meat sticks
- Antibiotic Free Pork/Nitrite Free
- 3 flavors:
 - Original
 - Jalapeno
 - Pepperoni
- 1oz Meat Sticks
 - 24 per caddy, 6 caddies per case



Daphne's Creamery



Why Buy Daphne's Creamery?

- Recipes have been the choice for discerning chefs and restaurateurs
- Gourmet cheeses that have won internationally acclaimed Fancy Food Show Sofi awards
- Clean ingredients
- Antibiotic Free and Hormone Free Milk
- Marketed at affordable prices
- Exclusive availability: ie: not available at Target or Walmart, Costco etc.
- Over 100K units of cheese were sold to Northern California retailers, restaurants, hotels and café's last year.



Daphne's Creamery



Products:

Sweet European Style Unsalted Butter: Available in Foodservice

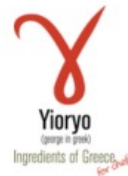
Triple Cream Brie: NEW RECIPE

Smooth Blue: Creamy Blue Cheese

Chevre: Award Winning Chevre

Snowy Cheddar: Award Winning Cow & Goat's Milk Cheddar

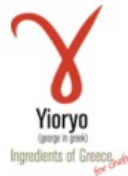
Mozzarella: Fresh Mozzarella



Sweet European Style Unsalted Butter

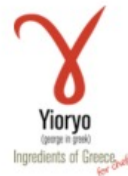


- European Style Butter
 - 82% Butter Fat
 - Hormone Free
- 1lb/36 per case



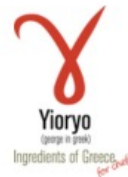
Daphne's Creamery Triple Cream Brie

- NEW RECIPE - Now a triple cream
- Soft ripened
- Extra creamy
- 8oz, 6 per case



Daphne's Creamery Smooth Blue

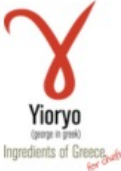
- Cow's Milk
- Blue Cheese
- Extra creamy
- 5oz, 12 per case



Daphne's Creamery Chevre

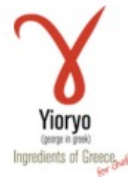


- Goat Milk
- Award Winning: Fancy Food Show Sofi Award, Best Non-Cow Cheese
- 4oz, 12 per case



Daphne's Creamery Snowy Cheddar

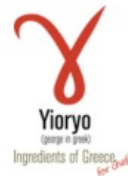
- Mixed milk cheese (cow & goat)
- Fancy Food Show Sofi Award Finalist
- 6oz, 12 per case



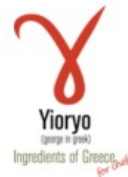
Daphne's Creamery Fresh Mozzarella



- Cow Milk
- Made with no preservatives
- Hormone free 8oz, 12 per case



Yioryo: Ingredients of Greece for Chefs

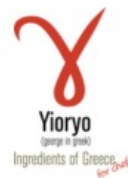


Yioryo – Wild Greek Oregano (dried on the stem)

- Oregano
- Imported from Greece.
- Dried on the stem
- 80 gram bags, 10/case



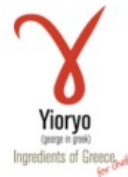
**DAPHNE'S
CREAMERY**



**TWO CHICKS
JERKY**



Two Chicks Jerky





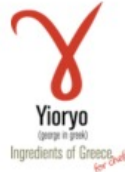
About Two Chicks Jerky



- Women Owned – Small Business
- LGBTQ Owned – Diversity matters to consumers
- LGBTQ Certified
- Unique & Impressionable Branding
- Committed to a “Better For You” snack:
 - No added hormones
 - No antibiotics
 - No nitrates, artificial preservatives or artificial ingredients
 - Gluten free
 - Honey rather than processed sugar
- Giving Back Initiative: Monthly contributions from online sales goes to non-profit organizations

“We want our customers to know that our company is run by two women and that our jerky is made with quality ingredients.”

– Shannon Ronan





Product Description



Classic Beef

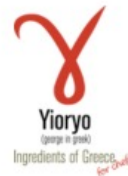
This delicious classic flavor jerky is made with 100% grass fed beef and honey rather than processed sugar. You'll enjoy the taste and texture of this refined cowboy style jerky.



Habanero Beef

We took our classic flavor above and added just the right amount spice to take it up a notch or two. The end result is Two HOT Chicks, a pure packable protein with a spicy kick in the pants.

- All flavors come in both 1oz & 2oz size bags
- 12 per case



Questions



George Gavros

georgeg@zomeats.com

707.545.9637

